

Message Text

UNCLASSIFIED

PAGE 01 SAPPOR 00025 280343Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----058066 280526Z /23

R 280313Z FEB 78
FM AMCONSUL SAPPORO
TO USDOC WASHDC
INFO SECSTATE WASHDC 512
AMEMBASSY TOKYO

UNCLAS SAPPORO 0025

E.O. 11652: N/A
TAGS: BTIO, JA
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 588/05/P0013
2. 022778
3. K. ITAYA
4. 588 JAPAN
5. I.D.
- 6A. REPLY TO--
- 6B. MR. YASUYUKI TERUI, MANAGING DIRECTOR
- 6C. IBURI DAIRY EQUIPMENT CO., LTD., TOASA, HAYAKITA-CHO,
HOKKAIDO, JAPAN 059-14.
7. TEL: 01452-2-2237 CABLE: IDEC HAYAKITA
8. --
9. 104-11 9A. DIRECT SALE AND REPRESENTATION
10. DESCRIPTION:
3551173-0005 HAND-OPERATED AND ELECTRIC ICE CREA
FREEZERS FOR HOUSEHOLD USE.

3944287-0010 NONPOWERED MINIATURE MODELS OF AGRICUL-
TURAL MACHINERY AND EQUIPMENT INCLUDING TRACTORS, PLOWS,
BALERS, HAY WAGON, TRAILERS, HAY MAKERS, SIDE DELIVERY
RAKES, HAY CONDITIONERS, SEED DRILLS AND MAIZE HARVESTERS
(DESIRABLE SCALE: 1/20 - 1/50).

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ESTABLISHED IN 1977, IDEC IS A SMALL IMPORTER AND WHOLE-
SALER OF DAIRY MACHINERY AND EQUIPMENT. AT PRESENT 80
PERCENT OF FIRM'S SALES ARE AUTOMATIC PIPELINE MILKING
SYSTEMS FROM NEW ZEALAND. ITS SALES TERRITORY COVERS ALL
OF HOKKAIDO. CAPITALIZED AT 8 MILLION YEN (\$33,333,
EXCHANGE RATE YEN240 - US\$1), IT EMPLOYS 7 PEOPLE AND HAS

AN ESTIMATED ANNUAL SALES TURNOVER OF 45 MILLION YEN
(\$187,500).

FIRM EXPECTS IT WILL DEMAND 200 ICE CREAM FREEZERS FOR
THE FIRST YEAR. MINIATURE MODEL DEMAND IS UNKNOWN.
FIRM WOULD APPRECIATE LITERATURE AND PRICE INFORMATION.
PRESIDENT WILL BE VISITING U.S. IN LATE MARCH.
WESTMORE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SAPPOR00025
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780090-1216
Format: TEL
From: SAPPORO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978023/aaaaachv.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cfb2b7d2-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3526307
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BTIO, JA
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/cfb2b7d2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014